

	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '03	SALES '02
1.	Dean Foods Co.	Dallas, TX	Gregg Engles, Chairman/CEO	Pu	S-Dean Dairy Group, Dean National Brand Group, White Wave, Horizon Organic, Dean Specialty Foods Group	12/31/03	8,260	8,120

Brands: Adohr Farms, Alta Dena, Barbe's, Barbers, Berkeley Farms, Borden (licensed), Broughton, Brown's, Chug, Coffee Rich, Country Delite, Country Fresh, Creamland, Cremora, Dairy Fresh, Dean's, Farm Rich, Folgers Jakada (licensed), Foremost, Frostbite, Garelick Farms, Gandy's, Hershey's (licensed), Horizon Organic, Hygeia, International Delight, Land O'Lakes Dairy Ease, Lehigh Valley, Louis Trauth, Marie's, Mayfield, McArthur, Meadowbrook, Meadow Gold, Melody Farms, Mocha Mix, Model, Mountain High, Nature's Pride, Naturally Yours, Oak Farms, Organic Cow of Vermont, PET (licensed), Price's, Purity, Reiter, Robinson, Second Nature, Schenkel's All Star, Schepps, Shenandoah's Pride, Silk, Stroh's, Viva, Sun Soy, Swiss, TG Lee, Tuscan, Verifine, Viva, Wengert's, White Wave. **Plants (105):** (by state): **Alabama:** Barber Dairy, Birmingham (milk); Mayfield Dairy Farms, Birmingham (novelties); **California:** Dean Foods, Buena Park (multiple products); City of Industry; Gustine; Alta Dena Dairy, City of Industry (milk, juice/drinks ice cream); Fullerton Cultured Specialties, Fullerton (yogurt); Berkeley Farms, Hayward (milk, cream, fresh whipped cream) Swiss Dairy, Riverside (juice/drinks); Tulare Cultured Specialties, Tulare (cultured); **Colorado:** Meadow Gold, Englewood, Denver, Delta, Greeley (multiple products); Robinson Dairy, Denver (multiple products); **Connecticut:** Morningstar Foods, Newington; **Florida:** McArthur Dairy, Miami (fluid); TG Lee, Orange City (juice/drinks, yogurt); TG Lee, Orlando (milk); Ryan Foods, Jacksonville. **Georgia:** Mayfield Dairy Farms, Braselton (milk); **Hawaii:** Meadow Gold Dairy, Hilo (juice/drinks, milk); Meadow Gold Dairy, Honolulu (multiple products); **Idaho:** Meadow Gold Dairy, Boise (multiple products); Meadow Gold Dairy, Pocatello (milk); **Illinois:** Dean Foods, Belvidere (novelties, ice cream) Dean Foods, Chemung (multiple products); Dean Foods, Huntley (milk); PET Dairy, O'Fallon (multiple products); Dean Foods, Rockford (cultured), Morningstar, Thornton; **Indiana:** Schenkel's All Star Dairy, Huntington (fluid); Dean Foods, Rochester (multiple products); **Kentucky:** Dean Foods, Louisville (multiple products); Ryan Foods Co., Murray; Louis Trauth Dairy, Newport (multiple products); **Louisiana:** Brown's Dairy, New Orleans (fluid); Foremost Dairy, Shreveport (multiple products); Barbe's Dairy, Westwego (multiple products); **Maryland:** Frederick; **Massachusetts:** Garelick Farms, Franklin (milk, juice); Garelick Farms, Lynn (multiple products); Garelick Farms, Mendon (water); Maine Garelick Farms, Bangor (water, milk, juice); **Michigan:** Liberty Dairy, Evart (fluid); Melody Farms, Detroit; Country Fresh, Flint (multiple products); Country Fresh, Grand Rapids (multiple products); Country Fresh, Livonia (fluid and frozen); **Minnesota:** Land O'Lakes, Thief River Falls (multiple products); Land O'Lakes, Morningstar Foods, White Bear Lake; Woodbury (fluid); Montana: Meadow Gold Dairy, Billings (fluid); Meadow Gold Dairy, Great Falls (fluid, ice cream); Meadow Gold Dairy, Kalispell (milk, cultured, ice cream); **North Carolina:** PET Dairy, Hickory (frozen dessert); PET Dairy, Wilkesboro (fluid); Dairy Fresh, Winston-Salem (frozen desserts, fluid); **North Dakota:** Land O'Lakes, Bismark (fluid); **Nebraska:** Meadow Gold Dairy, Lincoln (fluid, cultured); **New Jersey:** Garelick Farms, Burlington (fluid); Tuscan Dairy, Union (fluid); **New Mexico:** Creamland Dairies, Albuquerque (milk, ice cream); **Nevada:** Model Dairy, Reno (fluid); **New York:** Dean Foods Delhi; Garelick Farms, Rensselaer (fluid); **Ohio:** Reiter Dairy, Akron (ice cream, milk); Broughton Foods, Marietta (cultured); Reiter Dairy, Springfield (fluid); Frostbite, Toledo (novelties, ice cream); Oklahoma: Borden, Tulsa (cultured and fluid); **Pennsylvania:** Fairmont Products, Belleville (cultured and ice cream); Meadow Brook Dairy, Erie (milk); Lehigh Valley Dairies, Lansdale (fluid); Wengert's Dairy, Lebanon (fluid); Lehigh Valley Dairies, Schuylkill Haven (fluid); Dean Foods, Sharpsville (fluid); **South Carolina:** PET Dairy, Florence (fluid); PET Dairy, Spartanburg (frozen, fluid); **South Dakota:** Land O'Lakes, Sioux Falls (fluid); **Tennessee:** Mayfield Dairy Farms, Athens (fluid, frozen); PET Dairy, Kingsport (fluid); Country Delite, Nashville (fluid); Purity Dairy, Nashville (fluid); **Texas:** Oak Farms, Dallas (multiple products); Schepps Dairy, Dallas (fluid); Price's Creameries, El Paso (fluid); Oak Farms, Houston (fluid); Gandy's Dairy Products, Lubbock (fluid); Southwest Ice Cream Specialties, McKinney (frozen); Oak Farms, San Antonio (fluid); Sulphur Springs Cultured Specialties (cultured); Morningstar-Koehler Sulphur Springs; Oak Farms, Waco (fluid) Utah, Meadow Gold Dairy, Orem (frozen) Meadow Gold Dairy, Salt Lake City (fluid); Virginia: Dean Mt. Crawford; PET Dairy, Portsmouth (fluid) Shenandoah's Pride, Springfield (fluid); **Wisconsin:** Verifine Dairy Products, Sheboygan (fluid); Dean, Richland Center.

2.	Kraft Foods North America Inc.	Northfield, IL	Roger K. Deromedi CEO; Kevin Ponticelli, group v.p. & pres. U.S. cheese sector	Pu/S	Subsidiary of Altria Group (formerly Philip Morris)	12/31/03	4,300	4,110
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Brands: Kraft, Philadelphia, Velveeta, Cheez Whiz, Breakstone's, Knudsen, Cracker Barrel, Polly-O, Churny, Athenos **Products:** Cheese, yogurt, cultured **Plants (16):** Beaver Dam, Wis. (cream cheese, dips); Bentonville, Ark. (cheddar); Campbell, N.Y. (mozzarella, ricotta, string cheese); Champaign, Ill. (processed cheese); Lehigh Valley, Pa. (natural and processed cheese); Lowville, N.Y. (cream cheese); North Lawrence, N.Y. (yogurt, cottage cheese); New Ulm, Minn. (processed cheese, snacks); Rupert, Idaho (cream cheese, string cheese); Springfield, Mo. (natural and processed cheese, cream cheese, aerosol cheese); South Edmeston, N.Y. (yogurt); Tulare, Calif. (parmesan, cheddar); Visalia, Calif. (sour cream, cottage cheese); Walton, N.Y. (cottage cheese, sour cream); Waupaca, Wis. (specialty cheeses); Wausau, Wis. (grated and shredded cheese).

3.	Land O'Lakes Inc.	Arden Hills, MN	Chris Policinski, Exec. VP & COO	C		12/31/03	2,969	2,899
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Brands: LAND O LAKES, Lake to Lake, Alpine Lace, New Yorker **Products:** Cheese, butter, cultured **Plants (13):** California: Orland (cheese), Tulare (2) (cheese, butter, cultured) (cheese); Minnesota: Melrose (Cheese); Oak Center (Dry Cheese); Pine Island (dry cheese); Ohio: Kent (butter); Pennsylvania: Carlisle (butter); Wisconsin: Denmark (cheese), Greenwood (cheese), Kiel (cheese), Madison (butter), Spencer (Processed cheese).

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	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '03	SALES '02
4.	Saputo Inc.	St. Leonard, Quebec	Lino Saputo Jr. CEO	Pu	Cheese Div., (USA) Cheese Div. (Canada), Milk Div.	3/31/04	2,526	2,398
	Brands: Saputo, Stella, Frigo, Dragone, Dairyland, Baxter, Armstrong, Caron, Cayer, Frigo Cheese Head, Orrainnchon, Jos. Luis, Ah Caramell, Passion Flakie, Hop & Go, May West, Granny's, Nutrilait, Treasure Cave, and Nauvoo. Products: Cheese, novelties, milk, cultured, dry products Plants (47): 33 in Canada, 14 U.S.							
5.	Schreiber Foods Inc.	Green Bay, WI	Larry Ferguson, Pres./CEO	Pr		9/30/03	2,200*	2,300*
	Brands: Schreiber, School Choice, Clearfield Deli, La Feria, American Heritage, Pauly Products: Cheese, cream cheese, butter, blends Plants (16): Tempe, Ariz. (cheese); Carthage, Clinton (2), Monett & Mount Vernon, Mo. (all cheese); Pittsburgh (cheese); Logan & Smithfield, Utah (cheese); Green Bay, Wis. (2 plants-one cheese, one butter), Wisconsin Rapids, Wis. (cheese); Gainesville, Ga. (cheese); St. Louis (cream cheese and sour cream); Shippensburg, Pa.; Stevensville Texas (both cream cheese)							
6.	National Dairy Holdings LP	Dallas, TX	Allen Meyer, Chairman/CEO	Pr	50% owned by Dairy Farmers of America	12/31/03	2,152	2,300^
	Brands: Borden, Meadow Gold, Cream O' Weber, Dairy Fresh, Flav-O-Rich, Siniton, Velda and others Plants (20): Alabama, Dairy Fresh, Cowarts, Greensboro, Pritchard; Colorado Sinton, Colorado Springs; Florida, Velda Farms, Miami & Winter Haven (fluid); Kentucky, Goldenrod, Madisonville (fluid) Flav-O-Rich, London, (fluid); Louisiana, Borden LaFayette, (fluid) Dairy Fresh, Baker; Mississippi, Dairy Fresh, Hattiesburg; Ohio, Dairyman's, Cleveland (fluid); H. Myer, Cincinnati (fluid); South Carolina Coburg, N. Charleston (fluid); Tennessee, Chatanooga Dairy, Chatanooga, Texas Borden, Austin, Conroe & Dallas (all fluid); Utah, Cream O' Weber, Salt Lake City (fluid); Virginia, Valley Rich, Roanoke (fluid) (18 plants sold to HP Hood in 2004)							
7.	Kroger Co. Dairy Operations	Cincinnati, OH	Geoffrey Covert, pres. manufacturing	S	The Kroger Co.	2/2/03	2,000*	1,900
	Brands: Kroger, Private Selection Products: Milk, ice cream, novelties, cultured, cheese Plants (18): Centennial Farms Dairy, Atlanta; Compton Creamery, Compton, Calif.; Crossroad Farms Dairy, Indianapolis; Heritage Farms Dairy, Murfreesboro, Tenn.; Jackson Dairy, Hutchinson, Kan.; Jackson Ice Cream, Denver; Layton Dairy, Layton, Utah; Michigan Dairy, Livonia, Mich.; Riverside Creamery, Riverside, Calif.; Southern Ice Cream Specialties, Marietta, Ga.; Springdale Ice Cream, Cincinnati, Ohio; Swan Island Dairy, Portland, Ore; Tamarack Farms Dairy, Newark, Ohio; Tolleson Dairy, Tolleson, Ariz.; Turkey Hill Dairy, Conestoga, Pa.; Vandervoort Dairy, Fort Worth, Texas; Westover Dairy, Lynchburg, Va.; Winchester Dairy Farms, Winchester, Ky.							
8.	Dreyer's Grand Ice Cream Holdings Inc.	Oakland, CA	T. Gary Rogers, Chairman, CEO	Pu		12/31/03	1,800	N.A.
	Brands: Dreyer's, Edy's, Häagen-Dazs, Nestlé, Starbucks Products: Ice cream, novelties Plants (7): Bakersfield, City of Commerce, and Tulare, Calif.; Fort Wayne, Ind.; Houston; Snelgrove, Utah; Laurel, Md.							
9.	Leprino Foods Co.	Denver, CO	James Leprino, Chairman	Pr		10/30/03	1,750*	1,500*
	Brands: Proprietary Brands Products: Mozzarella, provolone, pizza cheese, cheese blends, whey protein concentrate, whey and lactose. Plants (9): Lemoore East, Lemoore West & Tracy, Calif.; Ft. Morgan, Colo.; Allendale & Remus, Mich.; Ravenna, Neb. (whey only); Roswell, N.M.; Waverly, N.Y. Norfolk, Neb. plant closed 2003.							
1.9	Parmalat Canada	Toronto, Ontario	Michael Rosicki, Pres./CEO	S	P-Parmalat Finanziaria SpA (Italy)	12/30/03	1700	1,800
	Brands: Astro, Balderson, Beatrice, Black Diamond, Cheesemakers, Lactantia, Prmalat, Santal, Yo-Burst Products: Cheese, cultured, milk, juice, butter, ingredients Plants (28): Alberta: Calgary (milk), Lethbridge (cultured); Manitoba: Grunthal (cheese), Winnipeg (milk); Ontario: Belleville (cheese), Brampton (aseptic products, milk, creamers, juices), Mitchell (butter, cream cheese, evaporated products), Niagara on the Lake (cultured), St. George (industrial dairy products), Sudbury (milk), Thornloe (cheese), Thunder Bay (milk), Toronto (cultured), Winchester (butter, cheese, evaporated products); Quebec: Laverlochere (butter, evaporated products, cream cheese, powders), Marieville (cheese), Montreal (milk, creamers), St. Claude (butter, skim milk powder), St. Hyacinthe (milk, creamers), Victoriaville (butter, cheese, evaporated products, powders, margarine); (3 Canadian & 5 American plants make cookies)							

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)

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	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '03	SALES '02
11.	Dairy Farmers of America	Kansas City, MO	Gary Hanman, Pres./CEO	C	Fluid joint ventures not included in sales figures	12/31/03	1,392	1,585
Brands: Borden, Breakstone, Mid-America Farms, Sport Shake Products: Cheese, milk, dried products, canned & bottled drinks, whey Plants (27): California: Corona (cheddar, monterey jack, mozzarella, whey, cut & shredded cheese), Hughson (balancing facility, NFDM, butter), Petaluma (cheddar, monterey jack, colby jack, dried whey), Turlock (mozzarella, condensed whey), Ventura (bottled dairy beverages); Willows (balancing facility, condensed skim); Colorado: Ft. Morgan (balancing facility, condensed milk); Indiana: Goshen (balancing facility, butter, cream, condensed products); Kentucky: Louisville (balancing facility, NFDM, cream); Louisiana: Franklinton (balancing facility, NFDM, cream, butter); Minnesota: Fergus Falls (cheddar, whey); Winthrop (dried whey, milkfat, NFDM, butter); Zumbrota (cheeses, whey, dried products); Missouri: Cabool (infant formulas, adult nutrition formulas); Monett (cheddar, reduced mineral whey); Springfield (bottled dairy beverages); New Mexico: Lovington (cheddar, dried whey), Portales (balancing facility, condensed milk, NFDM, cream); Pennsylvania: Mechanicsburg (bottled dairy beverages), New Wilmington (Italian cheeses, whey); West Middlesex (analog cheese, shredded cheese); Texas: El Paso (balancing facility, butter, condensed milk, NFDM, buttermilk); Schulenburg (cheese sauces, shelf-stable dips and sauces); Sulphur Springs (cultured buttermilk, cream, condensed milk); Tennessee: Greeneville (balancing facility, condensed milk, whey); Utah: Beaver (balancing facility, condensed milk, cream); Smithfield (Swiss, cheddar, dried whey); Wisconsin: Plymouth (process cheeses).								
12.	Agropur Cooperative	Granby, Quebec	R. Claude Menard, CEO	C	Ultima Foods Inc. (joint venture)	11/1/03	1,380	1,327
Brands: Oka, Vaudreuil, Ultra' milk, Sealtest, Natrel Ultra' Milk, Natrel Nutrition 24, Yoplait, *Source Products: Cheeses, butter, milk, specialty milk, yogurt Plants (19): Alberta: Lethbridge; British Columbia: Chilliwack; Ontario: Brantford, Bright Cheese House, Ottawa, Toronto, Sudbury; Quebec: Amqui, Beauceville, Granby (2), Notre Dame du Bon Conseil, Oka, Plessisville, Quebec, Saint-Alexandre, Saint-Bruno, Sainte-Hyacinthe, Saint-Laurent U.S.A.: Middlebury (Indiana) *Yoplait is sold under a distribution agreement.								
13.	Good Humor-Breyers Ice Cream	Green Bay, WI	Eric Walsh, President	S	P-Unilever Plc	12/31/03	1,300	1,300
Brands: Breyers, Popsicle, Klondike, Good Humor Products: Ice cream, novelties Plants (7): Clearwater, Fla. (novelties); Huntington, Ind. (ice cream); Hagerstown, Md. (novelties); Framingham, Mass. (ice cream); Sikeston, Mo. (ice cream and novelties); Henderson, Nev. (ice cream & novelties) Simcoe, Ontario (ice cream, frozen desserts and novelties)								
14.	WestFarm Foods	Seattle, WA	John Mueller, Pres./CEO	C/S	P-Northwest Dairy Assn. S-Olympic Foods; Dairy Export Co.	3/31/03	1,100	1,300
Brands: Darigold Products: Milk, cheese, cultured, ice cream, novelties Plants (11): California: Los Angeles (ice cream, novelties); Idaho: Boise (milk, soy products), Caldwell (powders); Jerome (dry/condensed products). Oregon: Medford (milk), Portland (milk); Washington: Chehalis (powders); Issaquah (cultured), Lynden (NFDM, condensed products), Seattle (milk, ice cream), Sunnyside (cheese, whey, dry products)								
15.	Foremost Farms USA Cooperative	Baraboo, WI	David Fuhrmann, Pres.	C		12/31/03	1,202	1,167
Brands: Golden Guernsey, Foremost, Morning Glory Products: Cheese, cultured, milk, whey products, fruit juice Plants (20): Iowa: Waukon (whey protein concentrate, whey protein isolates); Minnesota: Preston (dry blends, whey protein concentrate); Wisconsin: Alma Center (mozzarella, whey), Appleton (mozzarella & whey), Chilton (Italian cheeses, whey), Clayton (mozzarella, whey), De Pere (milk, cultured), Lancaster (cheeses, whey), Madison (juices, sports drinks), Marshfield (cheese, whey), Milan (mozzarella, whey), Plover (whey), Reedsburg (butter, butter blends, condensed skim), Richland Center (mozzarella, whey), Rothschild (whey, permeate, lactose), Sparta (powders, condensed, blends, cream, whey), Waukesha (milk, ice cream mix), Waumandee (cheeses, whey), Wilson (mozzarella, whey) *Six facilities closed in 2003 include Decorah, Appleton (1), Hillsboro, and Abbotford.								
16.	Associated Milk Producers Inc.	New Ulm, MN	Mark Furth, Gen. Mgr.	C		12/31/03	1,100	1,000
Brands: State Brand, private label Products: Cheese, butter, powder, whey Plants (13): Iowa: Arlington (NFDM, cream), Mason City (instant milk), Sanborn (cheese, condensed whey), Sibley (NFDM, cream); Minnesota: Dawson (2) (cheese & whey; aseptic cheese sauce and pudding), Duluth (milk), New Ulm (butter), Paynesville (cheese, condensed whey), Rochester (cheese, whey protein concentrate, lactose, ice cream mix); South Dakota: Freeman (NFDM, cream); Wisconsin: Blair (cheese, whey), Jim Falls (cheese, whey), Portage (cheese processing & packaging) Glencoe, Minn. closed in June 2004, Duluth plant a joint operation with HP Hood.								

	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '03	SALES '02
17.	Prairie Farms Dairy Inc.	Carlinville, IL	Roger Capps, CEO	C	Several joint ventures, not included in sales figures	9/30/03	1,058	1,058
Brands: Prairie Farms, North Star, Pevely, Old Recipe Products: Milk, ice cream, novelties, cultured Plants (17): Illinois: Carbondale (cultured), Carlinville (milk), Decatur (ice cream), Granite City (milk), O'Fallon (ice cream), Olney (milk), Peoria (milk), Quincy (2) (milk, cultured), Springfield (ice cream mix); Indiana: Anderson (milk), Fort Wayne (milk, cultured), Holland (milk), Lafayette (novelties); Michigan: Battle Creek (milk); Missouri: St. Louis (2) (milk, ice cream, novelties)								
18.	Yoplait-Colombo	Minneapolis, MN	Bob Waldron, President	S	P-General Mills Inc.	12/31/03	1,055*	980
Brands: Yoplait, Colombo, Nourische Products: Cultured Plants (4): Carson, Calif.; Methuen, Mass.; Murphreesboro, Tenn.; Reed City, Mich. (all make yogurt and yogurt drinks)								
19.	California Dairies Inc.	Artesia, CA	Gary Korsmeier, Pres./CEO	C	S-Challenge Dairy, Los Banos Foods	12/31/03	1,050	1,030
Brands: Danish, Challenge Products: Milk, cheese, butter, powder, condensed milk Plants (5): California-Artesia (milk, powder), Fresno (milk, powder, butter), Los Banos (milk, butter), Tipton (milk, powder, butter), Turlock (butter, powder)								
	HP Hood LLC	Chelsea, MA	John Kaneb, Chairman, Pres./CEO	S	P-Catamount Holdings LP Limited partnership formed in 2003 with National Dairy	12/31/03	1,007	1,000
20.	Brands: Hood, Hendries, Booth Bros., Carnation, Lactaid, Land O'Lakes, NesQuik, Horizon, Organic Cow Products: Milk, ice cream, novelties, cultured Plants (25): Hood Agawam, Mass. (milk, juices, drinks); Barre, Vt. (milk); Oneida, N.Y. (UHT fluid products); Portland, Maine (milk) Suffield, Conn. (ice cream, novelties, frozen desserts); Vernon, N.Y. (cultured); Winchester, Va. (UHT fluid products); Kemps Cedarburg Wis. (fluid) Duluth, Minn. (fluid); Farmington, Minn. (cultured); Minneapolis (fluid); Rapid City, S.D. (Milk, juice, sour cream, cottage cheese); Rochester, Minn. (2-fluid products, frozen dairy products); Crowley Foods, Albany, N.Y. (fluid); Arkport, N.Y. (cultured); Binghamton, N.Y. (fluid); Bristol, Tenn. (Sour cream, yogurt, cottage cheese, dips) Concord, N.H. (fluid); Hatfield, Pa. (Rosenberger's fluid); LaFargeville, N.Y. (cultured); Lancaster, Pa. (fluid, ice cream) Philadelphia (UHT products); Sodas N.Y. (Heluva Good cheese); Wolcott, (Heluva Good cheese and spreads).							
21.	ConAgra Foods Inc.	Omaha, NE	Bruce Rohde, Chairman/CEO	Pu		5/25/04	1,002*	998*
Brands: County Line, Dorman's, Healthy Choice, Reddi-wip, Blue Bonnet, Fleischmann's, Parkay, Snack Pack, Squeeze 'n Go Hershey's Products: Cheese, ice cream, whipped topping, margarine and spreads, pudding								
22.	Great Lakes Cheese Co.	Hiram, OH	Gary Vanic, President	Pr	S-Empire Cheese Inc.	12/31/03	965	851
Brands: Great Lakes, Rico Mia, America's Accent Products: Cheese Plants (7): Adams & Cuba, N.Y. (cheese manufacturing); Hiram, Ohio (cheese packaging); LaCrosse, Wis. (processing cheese); Plymouth, Wis. (packaging); Filmore UT, (cheese packaging); Wausau, Wis., (packaging)								
23.	Safeway Dairy Div.	Pleasanton, CA	Lawrence Jackson, Sr. V.P., Supply Operations	S	P-Safeway Inc., S-Vons, Randall's, Dominick's, Carr-Gottstein, Genuardi's	12/31/03	920*	900*
Brands: Lucerne, Dairy Glenn, Safeway, Products: Milk, cultured, ice cream, novelties. Plants (17): Arizona-Tempe (milk); California- Los Angeles (2-milk, ice cream), San Leandro (milk); Colorado-Denver (2-milk, cheese); Maryland-Capital Heights (ice cream); Oregon-Clackamas (2-milk, cultured); Washington-Bellevue (2-milk, ice cream), Moses Lake (milk); Alberta-Edmonton (2-milk, cultured & ice cream); British Columbia-Vancouver (milk); Manitoba-Winnipeg (2-milk, ice cream & cheese)								
24.	Wells' Dairy Inc.	Le Mars, IA	Gary Wells, CEO	Pr		12/31/03	830	800
Brands: Blue Bunny Products: Ice cream, novelties, cultured, milk Plants (5): LeMars, Iowa (2 ice cream & novelties, 1 milk & cultured); Omaha, Neb. (milk & cultured); Saint George, Utah								

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)

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25.	Dannon Co. Inc.	Tarrytown, NY	Juan Carlos Dalto, President	S	P-Groupe Danone S.A.	12/31/03	758	704
	Brands: Dannon, Danimals, Sprinkl'ins, la Crème, Frusion, Light 'n Fit, Light 'n Fit Creamy, Light 'n Fit Smoothie, Whipped, DanActive Products: Cultured Plants (3): Minster, Ohio; Fort Worth, Texas; West Jordan, Utah (all yogurt)							
26.	Winn-Dixie Dairy Products	Jacksonville, FL		S	P-Winn Dixie Stores Inc.	6/25/03	750*	750*
	Brands: Winn-Dixie Products: Ice cream, cultured, milk Plants (5): Montgomery, Ala. (milk); Plant City, Fla. (milk, ice cream); Hammond, La. (milk); High Point, N.C. (milk, cultured); Greenville, S.C. (milk, ice cream) Miami plant closed in 2004							
27.	Lactalis USA/Sorrento Lactalis	New York, NY & Buffalo, NY	Eric Boutry, Pres./CEO	S	P-Groupe Lactalis S.A. (France)	12/31/03	700	900*
	Brands: President, Sorrento, Precious Products: Cheese Plants (4): Buffalo (mozzarella, ricotta and provolone); Turlock, Calif. (brie, feta); Nampa, Idaho (mozzarella, snacks); Belmont, Wis. (brie, feta) San Jose, Calif. and Goshen, N.Y. plants sold in 2003.							
28.	Parmalat USA	Wallington, NJ	Michael Rosicki, Pres./CEO	S	P-Parmalat S.p.A. (Italy)	12/31/03	610	608
	Brands: Parmalat Milk Box, Parmalat Sunnysdale, Parmalat Atlanta Dairies, Farmland, Clinton, Welsh Farms, Kinnett, Peelers, Mathis Products: Milk, ultrapasteurized milk, ice cream, novelties Plants (6): Decatur, Ala. (milk, ice cream mix); Atlanta, Ga. (milk, juices); Grand Rapids, Mich. (UHT milk); Wallington, N.J. (milk, ESL milk); West Caldwell, N.J. (ice cream, novelties); Brooklyn, N.Y. (milk)							
29.	Glanbia Foods Inc.	Twin Falls, ID	David Thomas, President	S	P-Glanbia Plc (Ireland) (subsidiary Glanbia Nutritionals is now a subsidiary of Plc)	12/31/03	604	441
	Brands: None Products: Cheese, whey protein concentrates, milk calcium, whey protein isolate, lactoferin Plants (4): Idaho-Gooding (2-cheese, whey); Richfield (whey); Twin Falls (cheese)							
30.	NZMP (USA) Inc.	Lemoyne, PA	Allan Burton, Pres.	S	P-Fonterra S-Milk Products Holdings		575*	560*
	Products: Cheese, milk proteins, cheese ingredients Plants (6): Allerton, Iowa; Pollock, S.D. (both dairy ingredients); Greenwood Valley Cheese, Greenwood, Wis.; (following are part of DairyConcepts joint venture with DFA): Kansas City & Springfield, Mo., Hummelstown, Pa.							
31.	Hilmar Cheese Co.	Hilmar, CA	John Jeter, Pres./CEO	Pr		12/31/03	560	560
	Brands: None Products: Cheese, whey protein concentrate, lactose Plants (1): Hilmar, Calif. (cheese, whey protein concentrate, lactose)							
32.	Agri-Mark Inc.	Methuen, MA	Paul Johnston, President	C	S-Cabot Creamery (sales figures include Cabot), Cheese	11/29/03	555	551
	Brands: Cabot, McCadam Products: Cheese, butter, milk, cultured, non-fat powder Plants (4): West Springfield, Mass. (butter, cream, condensed products, NFDM); Cabot, Vt. (cheddar, cultured); Middlebury, Vt. (cheddar, whey protein) Chateaugay, N.Y.							
33.	Bongrain N.A.	Mahwah, N.J.	Vreij Kollandjian, President	S	P-Bongrain S.A.; S-Advanced Food Products (JV with Land O'Lakes)	12/31/03	550	540
	Products: Cheese, cream cheese, cheese sauce, dips, spread, puddings, dairy beverages. Plants (7): BC USA subs.-City of Industry, Calif. (cheese); Los Angeles (cream cheese); Lena, Ill. (cheese); New Holland, Pa. (cream cheese); SFI Corp. subs.-Fairfield, N.J. (specialty cheeses); Adv. Food Prod. subs.-Visalia, Calif., New Holland, Pa., Clearlake, Wis. (cheese sauce, dips, puddings, spreads, dairy bevs)							

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)

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	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '03	SALES '02
34.	Davisco Foods Int'l Inc.	LeSueur, MN	Mark Davis, President	Pr			520	510*
	Products: Cheese, whey ingredients							
35.	Publix Dairy Div.	Lakeland, FL	Scott Charlton, VP Manufacturing	S	P-Publix Super Markets Inc.	12/31/03	505*	495*
	Brands: Publix Products: Milk ice cream, cultured, juice, water, carbonated drinks							
36.	Sargento Inc.	Plymouth, WI	Louis Gentine, Chairman	Pr		12/31/03	496	495
	Brands: Sargento, Products: Cheese Plants (3): Hilbert, Wis. (processed cheese); Kiel, Wis. (snacks); Plymouth, Wis. (slices, shreds) Plants (3): Lakeland, Fla.; Deerfield Beach, Fla.; Dacula, Ga.							
37.	HEB Dairy Div.	San Antonio, TX	Tony Garcia, dir. of dairy operations	S	P-H. E. Butt Grocery Co.		460*	425*
	Products: Milk, ice cream, cultured							
38.	Alto Dairy Cooperative	Waupun, WI	Larry Lemmenes, President	C		6/30/03	450	430
	Brands: None Products: Cheese, whey products Plants (2): Alto & Black Creek, Wis. (both cheese)							
39.	Neilson Dairy Ltd.	Georgetown, Ontario	Judy McCrie, VP/Gen. Mgr.	S	P-George Weston Ltd.	12/31/03	370*	360*
	Brands: TruTaste, Neilson, Udderly Cool Products: Milk, cultured, drinks Plants (3): Ontario-Georgetown, Oakville, Ottawa (all milk, juices, drinks)							
40.	Stremicks Heritage Foods	Santa Ana, CA	Lou Stremick, Pres./CEO	Pr		12/31/03	360	350
	Brands: NesQuik, CoffeeMate, Nestea, Kern's Nectar Products: Milk, non-dairy creamers, drinks, ice cream mixes, soy, juices. Plants (3): Cedar City, Utah (rice & soy drinks, CoffeeMate, juices), Riverside, Calif. (coffee creamer, juices); Santa Ana, Calif. (UHT milk)							
41.	Hiland Dairy	Springfield, MO	L. G. Oller, Pres./Gen. Mgr.	Pr	P-Prairie Farms, Dairy Farmers of America;	9/30/03	345*	340*
	Brands: Hiland, Prairie Farms, store brands Products: Ice cream, cultured, milk Plants (6): Fayetteville, Ark. (milk); Fort Smith, Ark. (milk); Wichita, Kan. (milk, cultured); Springfield, Mo. (milk, ice cream); Oklahoma: Norman, Chandler (milk, cultured, ice cream)							
42.	Grassland Dairy Products Inc.	Greenwood, WI	Dallas Wuethrich, President	Pr		12/31/03	340*	338*
	Brands: Grassland, private labels Products: Butter, butter oil, butter blends, buttermilk, milk Plants (1): Greenwood							
43.	CoolBrands International	Markham, Ontario	David Stein, President	Pu		8/31/03	335	222
	Brands: Atkins Endulge, Chipwich, Dreamery, Eskimo Pie, Godiva, Weight Watchers Smart Ones, Tropicana, Welch's, Yogen-Fruz, Yoplait, and more Products: Ice cream, ice cream mix, novelties Plants (1) Americana Foods, Dallas (ingredients and packaging manufactured at other plants)							

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)

100 dairy

	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '03	SALES '02
44.	Swiss Valley Farms Co.	Davenport, IA	Eugene Quast, CEO	C		9/30/03	330	320*
	Brands: Swiss Valley Products: Milk, cheese, cultured Plants (6): Illinois-Chicago (milk); Iowa-Cedar Rapids (cultured), Dubuque (milk), Luana (swiss cheese); Wisconsin-Mindoro (blue cheese), Platteville (swiss cheese)							
45.	Master Foods Inc	Hackettstown, NJ		Pr	P-Mars Inc. (formerly M&M Mars)	12/31/03	320*	302*
	Brands: Dove, Snickers, Milky Way, M&M's, Dreyer's Edy's presents Products: Novelties, ice cream Plants (1): Burr Ridge, Ill. (novelties, ice cream)							
46.	Keller's Creamery	Harleysville, PA	Frank Otis, Pres./CEO	S	P-Dairy Farmers of America	12/31/03	310*	308*
	Brands: Keller's, Hotel Bar Products: Butter, butter oil, condensed milk, cheese, powdered milk							
47.	Foster Farms Dairy	Modesto, CA	Ron Foster, CEO	Pr		12/31/03	310	300
	Brands: Foster Farm Dairy Products: Milk, ice cream, butter, cultured, juices, milk powder Plants (2): California-Fresno (milk); Modesto (milk, powder & butter; cultured & ice cream)							
48.	Maryland and Virginia Milk Producers Co-op.	Reston, VA	Jay Bryant, Gen. Mgr.	C	S-Valley Milk Products	12/31/03	298*	296*
	Brands: Marva Maid, Products: Milk, butter, juice, ice cream mixes Plants (3): Laurel, Md. (butter, powder, condensed); Newport News, Va. (milk); Strasburg, Va. (powder, condensed)							
49.	Blue Bell Creameries LP	Brenham, TX	Howard Kruse, Pres./CEO	Pr		12/31/03	290*	280*
	Brands: Blue Bell Products: Ice cream, novelties Plants (4): Sylacauga, Ala. (ice cream); Broken Arrow, Okla. (ice cream); Brenham, Texas (2-ice cream; novelties)							
50.	Super Store Industries	Stockton, CA	Dennis Winter, CEO	S	P-Raley's, Save Mart supermarkets		285*	280*
	Brands: Sunnyside Farms Products: Milk, cheese, ice cream, novelties, cultured, juice							
51.	Roberts Dairy	Omaha, NE	Jeff Powell, Pres./Gen. Mgr.	Pr	P-Prairie Farms, Dairy Farmers of America; S-Hiland-Roberts Ice Cream	9/30/03	280*	280
	Brands: Roberts, Prairie Farms, store brands Products: Milk, ice cream, novelties, cultured products, juices & drinks Plants (5): Nebraska-Omaha (fluid, culture), Norfolk (ice cream) Missouri-Kansas City, Iowa City (both fluid); Des Moines, IA (fluid)							
52.	Tillamook County Creamery Assn.	Tillamook, OR	James McMullen, Pres./CEO	C		12/31/03	266	254
	Brands: Tillamook, Bandon Products: Cheese, milk, butter ice cream, cultured, whey products Plants (2): Oregon, Boardman (cheese), Tillamook (all products)							
53.	Ben & Jerry's Homemade Inc.	So. Burlington, VT	Yves Couette, CEO	S	P-Unilever Plc		260*	252*
	Brands: Ben & Jerry's Products: Ice cream, novelties, frozen yogurt Plants (2): St. Albans & Waterbury, Vt.							
54.	First District Assn.	Litchfield, MN	Clinton Fall, President	C		9/30/03	258	252
	Brands: Fieldgate Products: Milk, cheese, whey protein concentrate, lactose Plants (1): Litchfield							

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)

	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '03	SALES '02
55.	Carvel Corp.	Farmington, CT	Thane Pressman, CEO	Pr	P-Roarke Capital Group	12/31/03	237*	235*
	Brands: Carvel Products: Ice cream, ice cream cakes Plants (6): Commerce, Calif.; Fort Lauderdale & Tampa, Fla.; Jessup, Md.; Marlborough, Mass.; Moorestown, N.J. (all ice cream, ice cream cakes, novelties)							
56.	Friendly Ice Cream Corp.	Wilbraham, MA	Donald N. Smith, Chairman/CEO	Pu	Primary business is ice cream shop restaurants	12/31/03	226*	223
	Brands: Friendly Ice Cream Products: Ice cream, novelties Plants (1): Wilbraham							
57.	Turner Holdings LLC	Covington, TN	Steve & Jim Turner, Co-Presidents	Pr	S-Forest Hills Dairy, Coleman Dairy, Gold Star Dairy	12/31/03	215*	212*
	Brands: Turner, Coleman Products: Milk, ice cream, novelties, cultured Plants (5): Little Rock, Ark. (2-fluid products); Fulton, Ky. (fluid products); Memphis, Tenn. (fluid products); Covington, Tenn. (cultured, ice cream)							
58.	Shamrock Farms	Phoenix, AZ	Norman McClelland, CEO	S	P-Shamrock Foods Co.	12/31/03	214*	211*
	Brands: Shamrock Farms, Sunland Products: Milk, whipping cream, sour cream, cottage cheese, dairy and non-dairy creamers, ice cream and novelties Plants (1): Phoenix							
59.	Santee Dairies Inc.	City of Industry, CA	Paul Bikowitz, Pres./CO	Pr	P-Kroger, Stater Bros. (grocers)	12/31/03	212*	200
	Brands: Knudsen, Foremost, private labels Products: Milk, juices Plants (1): City of Industry							
60.	Upstate Farms Cooperative Inc.	Buffalo, NY	Bob Hall, CEO	C	S-O-Ar-Ka Milk Products (sales not included) See below No. 63	6/30/03	190	185
	Brands: Bison, Upstate Farms, Milk For Life, Intense Milk Products: Milk, ice cream, cultured, juices Plants (3): Buffalo, N.Y. (2-milk & ice cream; cultured), Rochester, N.Y. (milk)							
61.	Bongards Creameries Inc.	Norwood, MN	Tom Otto, Gen. Mgr.	C		12/31/03	185*	185*
	Brands: Bongards Products: Cheese Plants (1): Norwood							
62.	Crystal Cream and Butter Co.	Sacramento, CA	Kevin Nagle, President	Pr		12/31/03	181	177*
	Brands: Crystal, McCalls, Vitafreeze, private labels Products: Milk, ESL products, ice cream, mixes, novelties, cultured, butter Plants (3): All in Sacramento							
63.	United Dairy Inc.	Martin's Ferry, OH	Joseph L. Carson, President	Pr		12/31/03	172	109
	Brands: United Quality Chekd, United Valley Bell, Fike Products: Milk, cultured, ice cream, novelties Plants (3): Martins Ferry, Ohio; Charleston, W. Va.; Uniontown, Pa. (all products)							
64.	Instantwhip Foods Inc.	Columbus, OH	Douglas Smith, President	Pr			165*	160
	Brands: Instantwhip, YAMI Yogurt, Ambrosia® Gourmet Frozen Yogurt, private label, others Products: Dairy and non-dairy whipped toppings, creamers, yogurt, sour cream milk, ice cream, mixes. Plants (9): Phoenix, Ariz.; Brea, Calif.; Oakland, Calif.; Rockwood, Mich.; Buffalo N.Y. Syracuse, N.Y.; London, Ohio, Bethlehem, Pa.; San Antonio, Texas.							

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)

100 dairy

	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '03	SALES '02
65.	O-Ai-Ka Milk Products Cooperative Inc.	Batavia, NY	Mac McCampbell COO	S	Affiliated with Upstate Farms Co-op, Niagara Co-op, Dairylea Co-op	12/31/03	150	165
	Brands: Gold Cow, Spring Farm Products: Milk, butter, condensed & dry milk products, canned evaporated milk, milk-based beverages, infant formula and other Nutritional Products Plants (1): Batavia							
66.	Organic Valley/CROPP Cooperative	La Farge, Wis.	George Siemon, CEO	C	S-Organic Meat Co., S-Organic Logistics	12/31/03	148	118
	Brands: Organic Valley, Private Label Products: Packaged milk, cheese, butter, spreads, soft cheeses, powders and juice Plants (1): Chaseburg Creamery, Westby, Wis., and co-pack relationships with 37 plants							
67.	Wilcox Dairy Farms LLC	Roy, WA	Jim Wilcox, Barrie Wilcox, co-CEOs	Pr		12/31/03	145	116
	Brands: Wilcox, Curly's Products: Milk, Plants (3): Salem, Ore.; Cheney & Roy, Wash.							
68.	Stonyfield Farm, Inc.	Londonderry, NH	Gary Hirshberg, President & CEO	Pr	80% owned by Groupe Danone, France	12/31/03	144	96
	Brands: Stonyfield Farm, Brown Cow Products: Yogurt, frozen yogurt, yogurt smoothies, ice cream, and cultured soy Plants (2): Londonderry; Antioch, Calif. (Stonyfield acquired Brown Cow Feb. 2003)							
69.	Smith Dairy Products Co.	Orrville, OH	Steve Schmid, President	Pr		9/30/03	140*	137*
	Brands: SMITH'S, Ruggles, Festival, Whale of a Pail, Moovers, Class Act Products: Milk, ice cream, cultured Plants (2): Richmond, Ind. (softserve mix, milk, UHT), Orrville, Ohio (milk, ice cream, cultured, juices, drinks)							
70.	Level Valley Creamery Inc.	West Bend, WI	Al Costigan, Pres./CEO	Pr		12/31/03	138*	138*
	Brands: Level Valley Products: Butter, cream cheese, condensed milk Plants (2): Nashville, Tenn. (butter, condensed milk, powders); West Bend, Wis. (cream cheese, butter)							
71.	Michigan Milk Producers Assn.	Novi, MI	John Dilland, Gen. Mgr.	C		9/30/03	137	154
	Brands: None Products: Milk, cream, butter, powder, condensed milk Plants (2): Constantine & Ovid, Mich. (all products at both locations)							
72.	Johanna Foods Inc.	Flemington, NJ	Robert Facchina, Pres./CEO	Pr			136*	128*
	Brands: La Yogurt, Tree Ripe, Ssips, Chiquita Coolers, Sabor Latino. Products: Cultured, juices, aseptic juices and drinks							
73.	Century Foods International	Sparta, W	Rick Halverson National Sales Director	Pr		12/31/03	135	135
	Brands: CenPrem, Lacey Delite, Ready Cheese, Nu-Century Whey, Isolac Products: Cheese, whey products, dry dairy ingredients, ready-to-drink and powder drinks, nutritional bars Plants (5): Arcadia, Wis., Sparta, Wis. (4 plants) (all products)							
74.	Anderson Erickson Dairy Co.	Des Moines, IA	Jim Erickson, CEO	Pr		12/31/03	130	130
	Brands: Anderson Erickson, AE Farms, private label Products: Milk, cultured, juices Plants (1): Des Moines							

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)

dairy 100

	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '03	SALES '02
75.	Guida-Seibert Dairy Co.	New Britain, CT	Al Guida, Pres./CEO	Pr		8/31/03	129	126
	Brands: Guida's Products: Milk, ice cream, ice cream mix, cultured, juices, drinks, water Plants (1): New Britain							
76.	Milkco Inc.	Asheville, NC	Charles Gaither, President	S	Ingles Markets		125*	120
	Brands: Private Label Products: Milk, flavored milk, drinks, ice cream mix, water Plants (1): Asheville							
77.	Gossner Foods Inc.	Logan, UT	Dolores Gossner Wheeler, Pres./CEO	Pr		9/30/03	120	110
	Brands: Gossner Foods, High Mountain, Imperial Valley, private labels Products: Cheese, aseptic milk and drinks, whey powder. Plants (3): El Centro, Calif.; Logan, Utah (2)							
78.	Producers Dairy Foods	Fresno, CA	Richard Shehadey, President	Pr		9/30/03	118	112
	Brands: Producers Products: Milk, cultured, drinks Plants (1): Fresno							
79.	Bel/Kaukauna U.S.A.	Kaukauna, WI	Robert Gilbert, President	S	P-Fromageries Bel SA (France)	12/31/03	116	105
	Brands: Laughing Cow, Kaukauna, Wispride, Mini Babybel, Price's Pimiento Spread, Merks and Owl's Nest Products: Cheese, cheese spreads Plants (2): Leitchfield, Ky.; Little Chute, Wis. (both cheese & cheese products)							
80.	Clover Farms Dairy Co.	Reading, PA	Richard L. Hartman, Pres.	P		12/31/03	115	100
	Brands: Clover Farms, private labels Products: Milk, juices, teas, drinks Plants (1): Reading							
81.	Giant Foods Inc.	Landover, MD	Dave Larson, VP Manuf. and Transp.	S	P-Ahold USA (grocery chain)	12/31/03	115*	115
	Brands: Super G Products: Milk, ice cream Plants (2): Landover (milk); Jessup, MD (ice cream)							
82.	F&A Dairy Products	Las Cruces, NM	Jeff Terranova, Pres.	Pr		12/31/03	110	108
	Products: Cheese Plants (2): Las Cruces, N.M.; Dresser, Wis. (both cheese)							
83.	Brewster Dairy Inc.	Brewster, OH	Fritz Leeman, President	Pr			105*	101*
	Brands: Amish Classics Products: Cheese Plants (2): Stockton, Ill., Brewster, Ohio (both cheese)							
84.	Braum's Ice Cream Co.	Oklahoma City, OK	William H. Braum, Owner & President	S	P-W. H. Braum Inc. (Main business is dairy stores/restaurants)		100*	100*
	Brands: Braum's Products: Milk, ice cream, novelties, cultured Plants (1): Tuttle, Okla. (all products)							
85.	Cass-Clay Creamery Inc.	Fargo, ND	Keith Pagel, President	Pr		12/31/03	100*	99*
	Brands: Cass-Clay Products: Cheese, ice cream, cultured, milk Plants (3): Fargo, N.D. (milk, butter, ice cream, cheese, cultured); Mandan, N.D. (milk); Hoven, S.D. (cheese)							
86.	Bareman Dairy Inc.	Holland, MI	Stan Bareman, President	Pr		9/30/03	97	94
	Products: Milk, ice cream, novelties, cultured, juices, drinks Plants (1): Holland							
87.	United Dairy Farmers Inc.	Cincinnati, OH	A. Bradford Lindner CEO,	Pr		12/31/03	93*	91*
	Brands: United Dairy Farmers, Home Made Brand, Crazy Kreams, Micro Shake Products: Milk, ice cream, novelties, cultured Plants (1): Cincinnati							

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)

100 dairy

	COMPANY	LOCATION	DAIRY EXECUTIVE	TYPE	PARENT CO./SUBSIDIARIES	FY END	SALES '03	SALES '02
88.	Schneider's Dairy	Pittsburgh, PA	William Schneider, pres.	Pr		3/31/03	92	90
	Brands: Schneider Valley Farm, Mong Products: Milk, cheese, drinks, ice cream mix							
89.	Dietrich's Milk Products Inc.	Reading, PA	Thomas W. Dietrich, Pres./CEO	Pr		12/31/03	90*	89*
	Products: Powder, cream, skim milk, non-dairy dry whey, lactose Plants (2): Middlebury Center & Reading, Pa. (all products) Plants (3): American Foods, Dallas; CoolBrands Foodservice, Russellville, Ark.; CoolBrands Fruit-a-Freeze, Norwalk, Calif.							
90.	Hershey Creamery Co.	Harrisburg, PA	George Hugh Holder, Pres.	Pu		12/31/03	89	89
	Products: Ice cream, novelties Plants (1): Harrisburg							
91.	Fieldbrook Farms	Dunkirk, NY	James Greco, President	Pr	S-Deering Ice Cream Co.	12/31/03	105*	86*
	Products: Ice cream, novelties, whipped topping Plants (1): Dunkirk							
92.	Oakhurst Dairy	Portland ME	Stanley Bennett, President	Pr		12/31/03	85	80
	Brands: Oakhurst Products: Milk, cream, cultured, juices, and drinks Plants (1): Portland							
93.	Wawa Dairies	Wawa, PA	There du Pont, VP	Pr	P-Wawa Inc.		82*	80*
	Brands: Wawa Products: Milk, juices, drinks							
94.	Plainview Milk Products	Plainview, MN	Dallas Moe, Gen. Mgr.	C		9/30/03	79*	78*
	Products: Milk, butter, powder Plants (1): Plainview							
95.	SouthWest Dairy	Tyler, TX	Jim Pitner Mgr. of Manufacturing	S	P-Brookshire Grocery Co.	9/30/03	78*	75*
	Brands: Le Carb, Goldenbrook Products: Milk, ice cream, drinks, water Plants (3): All in Tyler							
96.	Richfood Dairy Div.	Richmond, VA	Jan tenPas III, VP/GM	S	P-SuperValu Inc.	2/24/03	70	68
	Brands: Richfood, store brands Products: Milk, cream, drinks, soy Plants (1): Richmond							
97.	TCBY Systems LLC.	Salt Lake City, UT	Larry Hodges, Pres./CEO	Pr	P-Capricorn Investors (under Mrs. Fields Famous Brands) S-Americana Foods		68*	66*
	Brands: TCBY Products: Ice cream & frozen yogurt, novelties Plants (1): Americana Foods, Dallas, Texas (ice cream & frozen yogurt)							
98.	Plains Dairy Products	Amarillo, TX	Dub Garlington, President	S	P-Affiliated Foods	9/30/03	59	56
	Brands: Plains, private label, Culligan water. Products: Milk, water, drinks, Tampico punch. Plants (1): Amarillo							
99.	Oberweis Dairy	N. Aurora, IL	Bob Renaut, President & CEO	P		12/31/03	58	N.A.
	Brands: Oberweis Products: Ice cream, milk, cultured Plants (1): N. Aurora							
100.	The Yofarm Company	Naugatuck, CT	Thomas Dixcy	P		12/31/03	55	53
	Brands: YoFarm, YoCrunch Products: Yogurt							

(* Dairy Foods estimate.) (^ Figure adjusted from last year's table.)